



ORDER GUIDE COMPANION

FACTORY-INSTALLED PACKAGES AND STAND-ALONE OPTIONS



MAKE EVERY LINCOLN IN YOUR SHOWROOM EXTRA-COMPELLING.

Designed thoughtfully, crafted meticulously and appointed comfortably, Lincoln vehicles are synonymous with sophistication and innovation. Along with delivering a luxurious driving environment, every Lincoln is integrated with intuitive technology for a premium driving experience. Displaying unique design attributes, the all-new 2020 Aviator and all-new 2020 Corsair prove no exception to the Lincoln Way.™

The following pages highlight ways to add a touch more enticement – as pronounced as the new Reserve Monochromatic Packages for Continental and MKZ, or as jazzy as the sensory experience of Lincoln Play¹ – to your Lincoln inventory mix.

Also, do keep in mind that all Lincoln vehicles can be even more finely tailored to your customers’ discerning tastes at accessories.lincoln.com. Lincoln Accessories are stylized to harmonize.



Above: All-new 2020 Lincoln Corsair in White Platinum Metallic Tri-coat. Available equipment. Pre-production model shown. Coming Fall 2019.
Front/back cover: All-new 2020 Lincoln Aviator Black Label² with Flight Theme in Infinite Black Metallic. Available equipment. Pre-production model shown. Coming Summer 2019.

2020 AVIATOR AND CORSAIR STAND-ALONE OPTIONS



LINCOLN AVIATOR

- A. Interior cargo cover | 85T
- B. Cargo area protector³ | 86C
 - C. Floor liners | 16N
- D. Lincoln Play^{1,4} | 59C
- Wheel lock kit³ | 86L



LINCOLN CORSAIR

- A. Cargo area protector | 65P
- B. Rear Removable Package Tray | 47B
- C. Floor liners (front and 2nd row) | 16A
 - Wheel lock kit³ | 86D

Cargo and load capacity limited by weight and weight distribution.

¹Lincoln Licensed Accessory.

²Available at participating Lincoln Black Label Dealers only.

³Factory Invoiced Accessory (FIA).

⁴Late availability.

➤ Indicates FAD-eligible program – may be available for installation at your dealership if not ordered with the vehicle.

Refer to your Order Guide for the latest details.

2020 CONTINENTAL
PACKAGE & STAND-ALONE OPTIONS

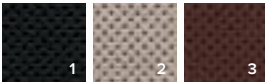
A. CONTINENTAL RESERVE MONOCHROMATIC PACKAGE ▶ 62A

Includes: body-color grille mesh, body-color lower grille smile, body-color fog lamp bezel accents, 20" Ebony-painted aluminum wheels, and body-color side badges



EXTERIOR COLOR

- 1. Pristine White Metallic Tri-coat (AZ)
- 2. Infinite Black Metallic (UM)



INTERIOR TRIM

- 1. Ebony Bridge of Weir™ leather trim (TH)
- 2. Cappuccino Bridge of Weir leather trim (T5)
- 3. Terracotta Bridge of Weir leather trim (TA)



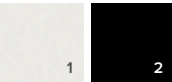
CONTINENTAL STAND-ALONES

- ⇒ B. Floor liners (front and rear) | 90B
- ⇒ C. Cargo area protector¹ | 97C

2020 MKZ
PACKAGE & STAND-ALONE OPTIONS

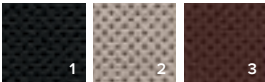
A. MKZ RESERVE MONOCHROMATIC PACKAGE ▶ 53J

Includes: body-color grille mesh, body-color lower grille smile, body-color fog lamp bezel accents, and 19" Ebony-painted aluminum wheels



EXTERIOR COLOR

- 1. White Platinum Metallic Tri-coat (UG)
- 2. Infinite Black Metallic (UM)



INTERIOR TRIM

- 1. Ebony non-perforated leather (GE)
- 2. Cappuccino non-perforated leather (GQ)
- 3. Terracotta non-perforated leather (GT)



MKZ STAND-ALONES

- ⇒ B. Cargo net | 96B
- ⇒ C. Floor liners (front and rear) | 55M
- D. 19" ultra-bright machined aluminum wheels with gloss Ebony Black-painted pockets | 64W

Cargo and load capacity limited by weight and weight distribution.

¹Factory Invoiced Accessory (FIA).

⇒ Indicates FAD-eligible program – may be available for installation at your dealership if not ordered with the vehicle.

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2020 NAUTILUS AND NAVIGATOR/L
PACKAGE & STAND-ALONE OPTIONS

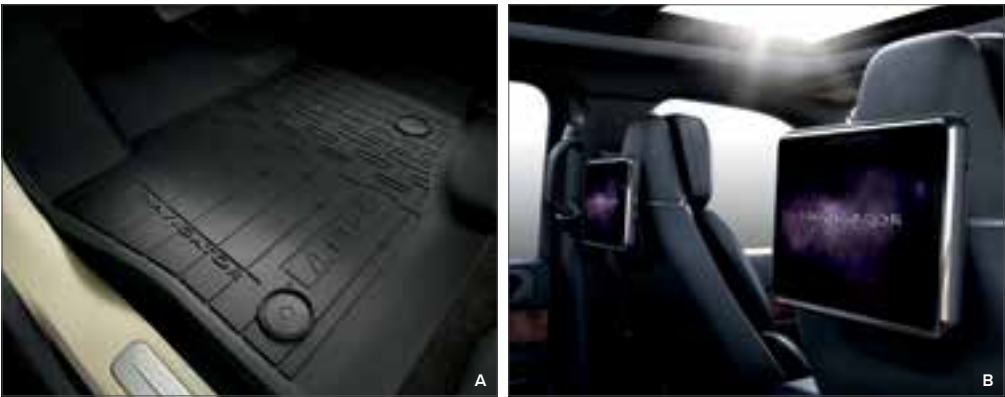
A. CARGO ACCESSORIES AND MAT PACKAGE ▶ 43C

Includes: cargo area protector, rear bumper protector, and floor liners (front and 2nd row)



NAUTILUS STAND-ALONE

⇒ B. Lincoln Play¹ | 67P



NAVIGATOR/L STAND-ALONES

⇒ A. Floor liners (front and 2nd row) | 47B

B. Lincoln Play¹ | 91D

TECHNOLOGY OF NOTE
STAND-ALONE OPTION

LINCOLN PLAY¹

Includes: 2 high-resolution 10.1" monitors produce near-HD details | Monitors mounted to driver and front-passenger seat backs, with tilt for custom viewing angles | Contains SlingPlayer® – connect to home cable or satellite system to watch live TV, favorite channels, and on-demand and DVR content² | Video playing on either monitor can be streamed to Android™ or iOS® devices – great for 3rd-row and front-seat passengers³ | Embedded wireless hub enables numerous smartphone/tablet connection possibilities – download system app to personal device and bring own movie or video content | HDMI, USB and SD-card inputs allow video viewing from multiple sources | Integration with SYNC® 3⁴ AppLink®⁵ provides front-seat occupants with basic control (play, pause, stop, other) and parental block of video content | 2 remote controls for unique on-screen user interface | Additional remote control via mobile app – available for most iOS and Android devices | 2 dual-channel wireless headphones



A. Lincoln Play¹

Aviator | 59C

Navigator/L | 91D

Nautilus (features 2 high-resolution 8" monitors) | 67P

Cargo and load capacity limited by weight and weight distribution.

¹Lincoln Licensed Accessory.

²Requires in-vehicle internet connection, Slingbox® equipped home TV connected to home cable or satellite system, and a home internet connection.

³Non-restricted video content from SD card or other sources.

⁴Don't drive while distracted. Use voice-operated systems when possible; don't use handheld devices while driving.

Some features may be locked out while the vehicle is in gear. Not all features are compatible with all phones. Message and data rates may apply.

⁵SYNC AppLink is available on select models and compatible with select smartphone platforms, and requires any compatible apps to be installed and running on a capable smartphone while connected to SYNC. Commands may vary by phone and AppLink software. Message and data rates may apply.

⇒ Indicates FAD-eligible program – may be available for installation at your dealership if not ordered with the vehicle.

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THE LINCOLN MOTOR COMPANY



Information contained in this publication highlights factory-installed packages and stand-alone options. Since the time of printing, changes in offerings, descriptions and availability may have occurred. The Lincoln Motor Company reserves the right to change product specifications at any time without incurring obligations. Reference the vehicle Order Guide for complete details on offerings and ordering instructions. Some vehicle representations shown with optional equipment. Colors are representative only.

Lincoln Licensed Accessories (LLA) are warranted by the accessory manufacturer's warranty. LLA are designed and developed by the accessory manufacturer and have not been designed or tested to Ford Motor Company engineering requirements.

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